

**High volume carrier/LTL parcel shipments?
We capture savings where you may be overpaying**



**On average we save 10% of carrier bills...
Over, and over... and over again**

Market Leader Expertise

Established in 2000, with over 800 relationships we serve the Fortune 1000, yet remain accessible to the small and medium sized enterprises

Over \$1 Billion in transportation and freight costs managed annually

We focus on reducing shipping costs through our parcel audit, contract optimization, reporting, insurance, and parcel claims management

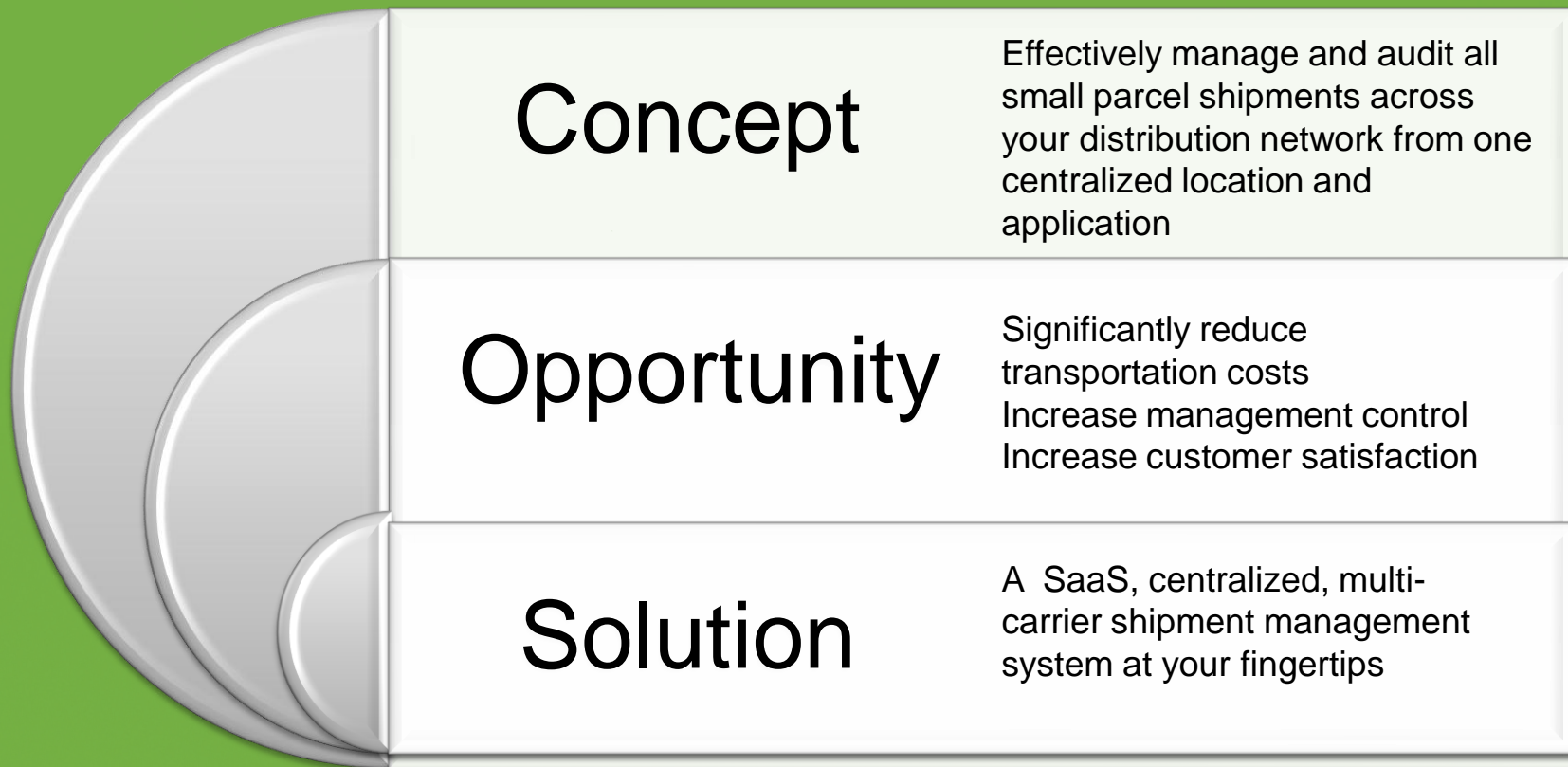
Simplicity, efficiency and savings tailored to suit your company size and spend

With our wide exposure to parcel shipping we keep you abreast of current trends and best practices globally

We operate primarily on a gain-share model (no savings means no fee), with satisfaction based contract terms for maximum customer benefit

Agenda

Presenting a No-Brainer, No-Risk Proposition



Concept



Managing your Parcel Shipment Activity

Using our dashboard reporting tool you will effectively manage and audit all of your parcel shipping suppliers from one central location and application

Oversee multiple carrier activity – Fedex, UPS, DHL, TNT etc.

Analytics show most efficient and effective shipping process to pursue

Unlike patched together solutions – DRS is easy to use, implement and maintain

Unlike custom-built solutions – DRS is immediately available, with no development time or down-side risk

Our fee is a portion of what we save you

No setup expense.....No monthly fee.....Straight profit



Concept



Why Choose DRS?

More than 800 Clients

Delivering value since 2000

Enterprise class solution

Extensive report/analytical features

Hosted Solution

Manage your shipping costs



Servicing across industries

Proven solution

Scalable, stable, secure

Abreast of market changes

Faster deployment/low cost

Greater control



We Turn Data into Decisions

We track every shipment you make, every charge you have been billed

When a delivery is late, we secure a shipping cost refund

When a charge is invalid, we secure a charge refund

When a shipment is lost or damaged, we secure a refund for the shipping cost and package content

When your rates are high, we negotiate discounts, or give you the tools to do the same

We provide improved management control over parcel shipping and carriers

- Feedback on carrier efficiency
- Updates to market changes in charges, fees and rates
- Carrier by carrier performance comparison
- Customized reporting



Solution



Secure Implementation

SaaS architecture eliminates demands on IT resources as we integrate with your existing carrier feeds

We securely store and mine your shipping data to help you make better business decisions

Use our reporting interface to cost-code; locate your next distribution center; improve service Selection; discover zone-skipping savings; detect fraudulent account use; find bad dim-wt corrections.....and more

Enhanced reporting generates soft savings, or use the non-technical ad-hoc report writer to discover anything else you may want to know!



Solution

Data Security is Key

All applications are hosted in a Tier 1, SAS-70 qualified facility

Our security policies and programs have been established according to best practices

We are experts at providing the proper documentation and details required to give you the assurances that you need to provide systems access for us

Data is transferred via secure connections, and all DRS servers are protected by multiple levels of security including physical and network access

Utilizing bi-directional security and heavy redundancies, data is accessible only to our clients and authorized carriers



Summary

Reducing Your Shipping Costs

- Parcel Audit
- Contract Optimization
- Parcel Claims Management and Recovery
- Shipping Intelligence
- Add-on and Custom Solutions
- Transportation Spend Management

No risk, small parcel logistics audit

Reduce costs through integrated full SaaS solution

Rapid access to a no fee FREE trial

Benefit by managing your carriers using experts

Pay only when you gain

Put us to the test



Summary



Put us to the test!!

Take a **Better-than-FREE** ride with us
Nothing to download or install

No obligation or commitment

Access to reporting interface

Excess shipping expense will be refunded to
your carrier account

Includes ROI analysis of potential savings

"Better-than-Free" means gain-share billing

Put us to the test... **NOW**



Customers Include

Next Steps

UK

Jan M Stefanowicz

07428 545380

USA

John Grimm

914 525 5544

Benelux

Daniël Boelen

+31(0)628810555

